

A VINE AFFAIR

VIP Champagne Lounge

at Sarasota Polo Club

The Cabana Club





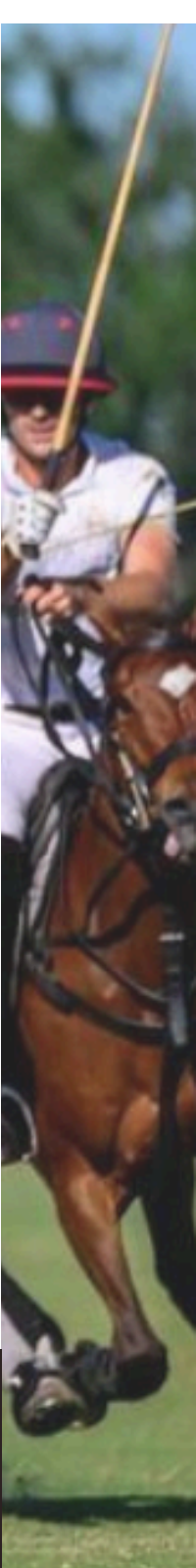
About



SARASOTA
POLO

Polo is a community sport like no other. Polo is not just the sport of Kings and Queens; it's a community event. The Sarasota Polo Club, established in 1991, is one of the largest, most dedicated polo communities in Florida. An estimated 50,000 spectators will be on hand for the 2025 Season of Sarasota Polo, which will run every Sunday from December 22 through April 27, 2025.

The Sarasota Polo Club creates fun and engaging opportunities with an affluent audience whose average net worth is \$1M. Spectators come to enjoy this exciting weekly event from Lakewood Ranch, Sarasota, Tampa, and beyond. It is the only polo club on the west coast of Florida. Come enjoy 19 weeks of fast-paced excitement, while introducing your corporate team to the Lakewood Ranch community!



About

A VINE AFFAIR

CHAMPAGNE & CAVIAR CONCIERGE

A Vine Affair is a Champagne (and caviar) Concierge based in Lakewood Ranch. Owner and Founder, Gina Lyons, is a Champagne, Fine Wine and Caviar Sommelier and Educator, and loves to share her knowledge through approachable and elevated experiences.

From in-home champagne tastings, to chef dinners, corporate events, to Luxury Trips to Champagne and beyond, A Vine Affair celebrates the Champagne Lifestyle.

A Vine Affair joined Sarasota Polo to bring the ultimate collaboration of luxury hospitality and the game of polo. The VIP Champagne Lounge is the perfect way to experience A Vine Affair!



VIP Champagne Lounge

We kicked off our debut season with a bang, welcoming our guests to the most luxurious way to watch Polo!

From champagne to caviar, our guests were never short of culinary excellence, an upscale environment, and the most dynamic Polo playing.

Our Champagne Lounge is located on the South-West side of the field, close to all the action.

We open our Lounge at 11am each Sunday, welcoming our guests with:

- Complimentary Valet
- VIP wristbands
- Welcome glass of champagne
- Private Polo Demo before the match
- Live music
- Elevated and ever-changing seasonal menu
- Bottle service and full bar complete with premium cocktails, wine and beer.

Our guests enjoy a comfortable, chic and shaded environment that brings friends and new friends together over the sport of Polo.

We are excited to welcome our guests to an upgraded space in the 2025 Season, complete with private cabanas, membership and a top floor observation deck. We have upgraded finishes, menu, and activations throughout the season to make our space the BEST place to spend your Sunday!



A VINE AFFAIR

LOUNGE CABANAS

- Private Pergola-Style Cabana for your guests only, with privacy dividers and stanchion.
- Welcome Glass of Champagne for each guest in your Cabana
- Private Butler to serve and also take orders from the our bar and seasonal gourmet menu
- Personalized branding, flowers, and limited decor options
- Our personal concierge makes organizing and hosting your group a breeze, taking care of any personalizations and requests.





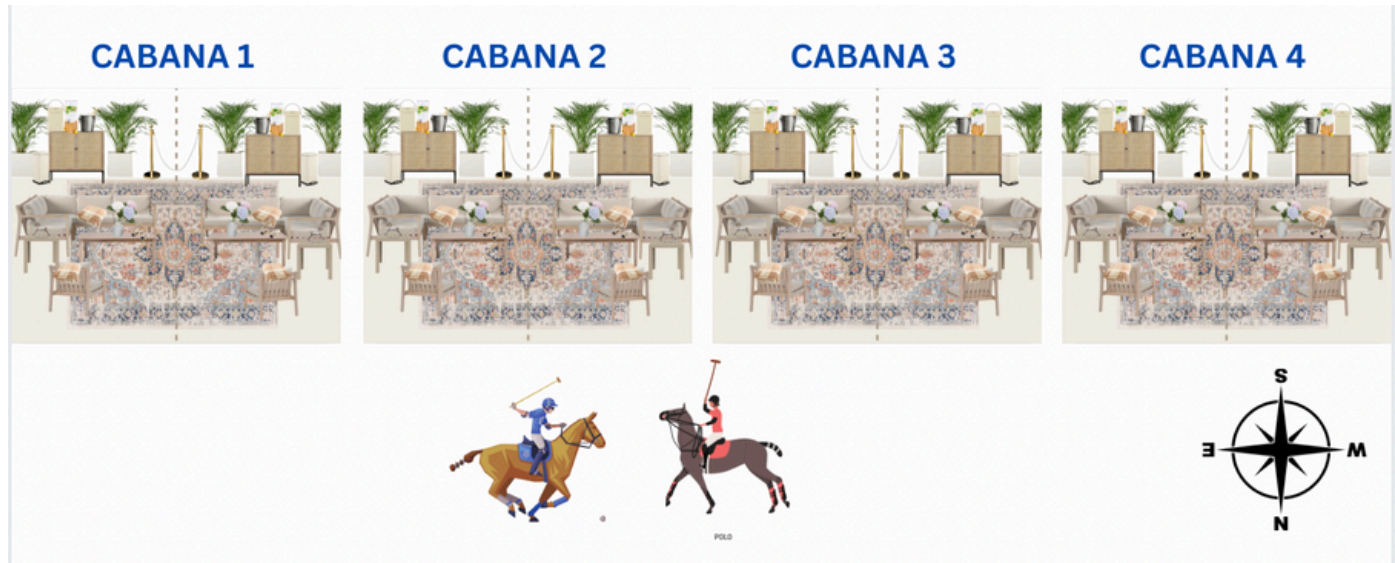
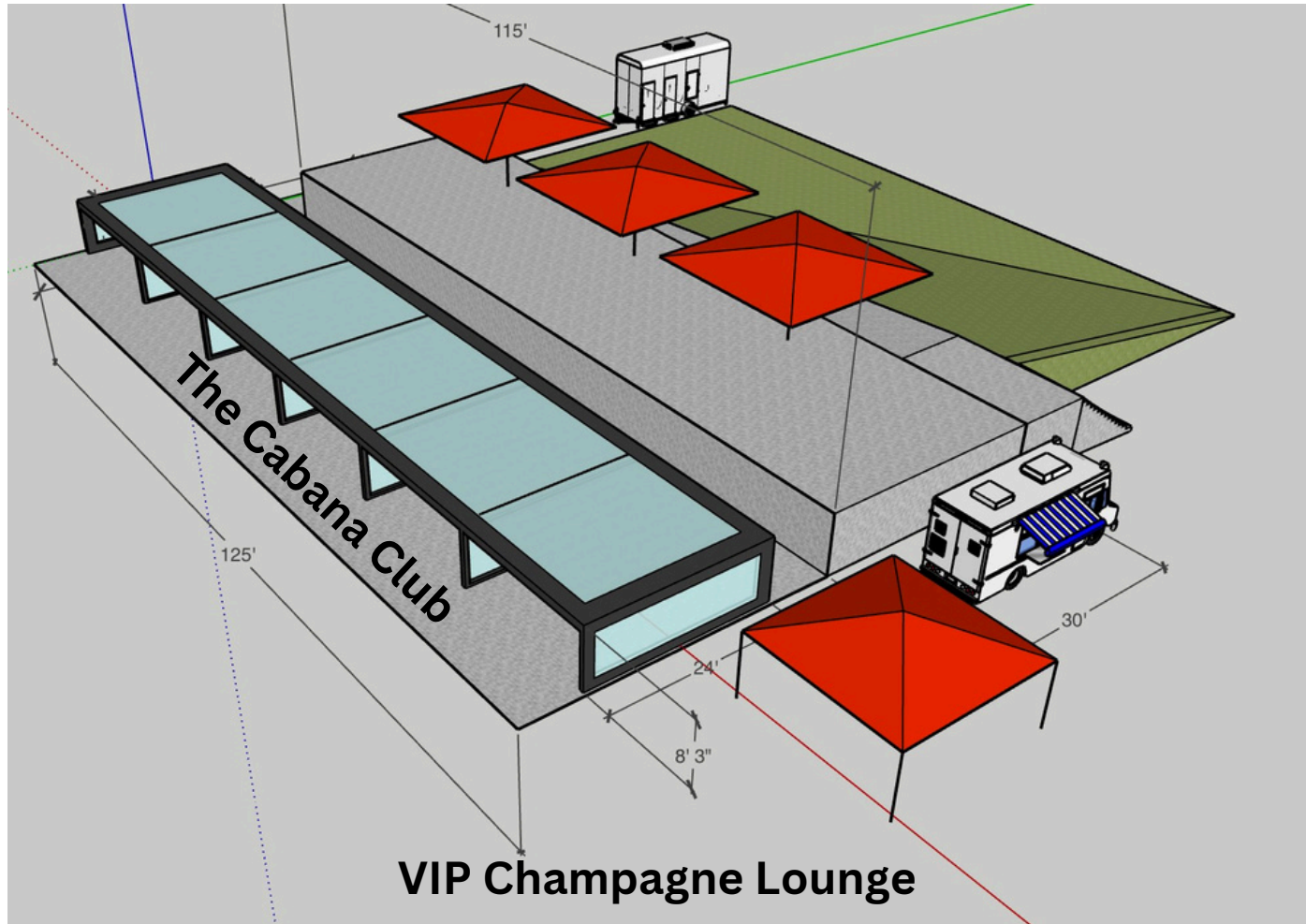
Mock Setup of Cabana



CABANA INCLUDES

- Roped private Space
- Lounge and chair seating for up to 10 guests (half cabana), 20 guests (full cabana)
- Waitstaff dedicated to your Cabana
- Personal Sideboard for Storage
- Water Dispenser
- Riedel Glassware for each guest
- silver cutlery and cloth napkins
- side plates
- Wine and Beer Opener
- Champagne Buckets
- A cooler with ice with refills throughout the day as needed
- blankets
- Sunscreen
- hand fans
- backgammon game
- binoculars
- fresh flowers and tasteful decor
- Large floor fan when needed
- Welcome Glass of Champagne for each guest

*** Please note, not all seating is pictured here. There is additional tables and chairs (not picture). This picture shows a full cabana setup, and half cabana is the entire cabana split in half.*



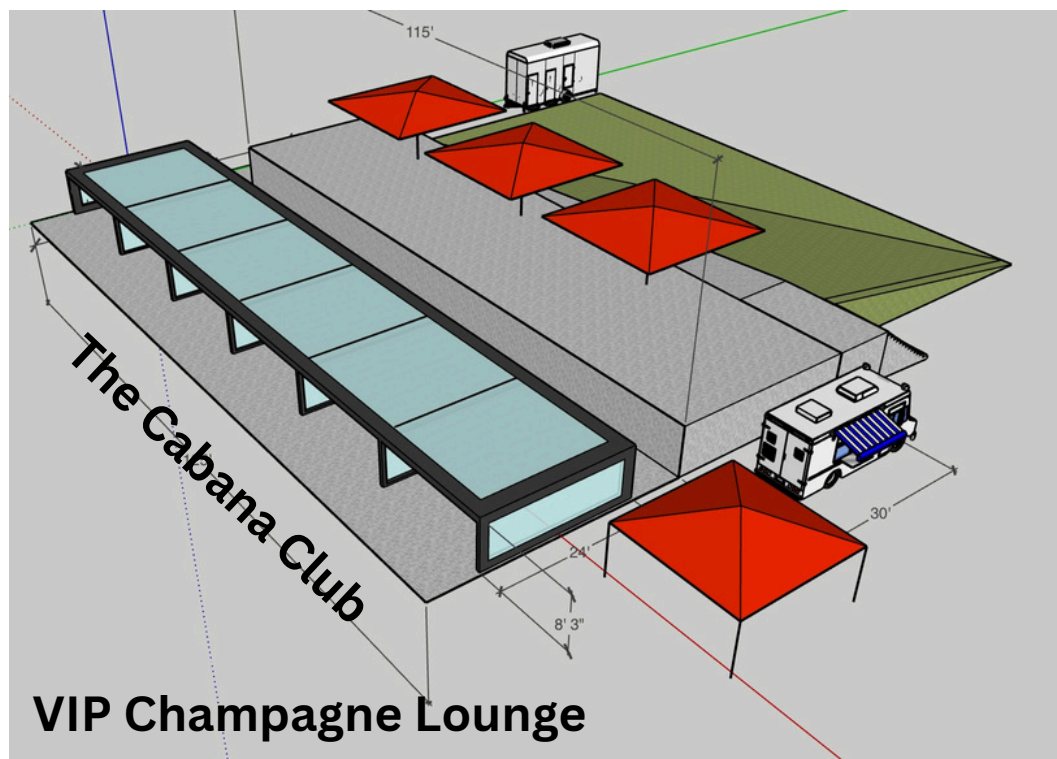
2025 CABANA PRICING

HALF CABANA

1 SUNDAY= JANUARY
\$1708.00

1 SUNDAY= FEB - APRIL
\$1880.00

1 THURSDAY
SUNSET POLO AVAILABLE FROM MARCH 19TH
\$1125.00

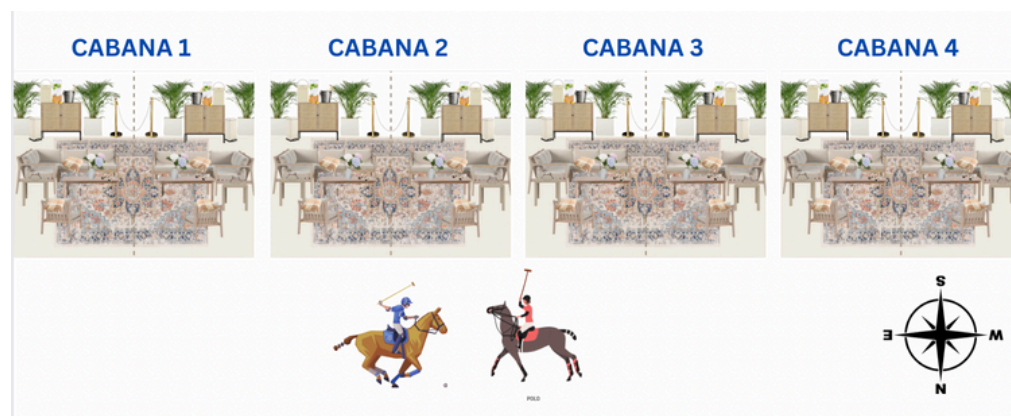


FULL CABANA

1 SUNDAY= JANUARY
\$3198.00

1 SUNDAY= FEB - APRIL
\$3520.00

1 THURSDAY
SUNSET POLO AVAILABLE FROM MARCH 19TH
\$2150.00



Choose your cabana or half cabana. Cabana 1 is closest to midfield.

2025 CABANA MEMBERSHIP

HALF CABANA

3 SUNDAYS

5 SUNDAYS

2 SEASON PASSES TO OUR MEMBER'S ONLY CABANA BAR (19 SUNDAYS, 5 THURSDAY EVENINGS)

WELCOME GLASS OF CHAMPAGNE EACH EVENT

INVITATION TO MEMBER HAPPY HOURS (WEDNESDAYS 1 TIME PER MONTH DURING SEASON)

HALF CABANA PACKAGES FOR 3 and 5 SUNDAYS FOR UP TO 10 GUESTS

5% OFF

\$5370.00

Private Concierge throughout the Week for any special requests

Silver Member Card

10% OFF

\$8500.00

1 Complimentary Thursday Sunset Polos

Private Concierge throughout the Week for any special requests

Silver Member Card

**Pricing based upon high season. If January date is chosen, pricing will be adjusted for low season.*

FULL CABANA

3 SUNDAYS

5 SUNDAYS

4 SEASON PASSES TO OUR MEMBER'S ONLY CABANA BAR (19 SUNDAYS, 5 THURSDAY EVENINGS)

WELCOME GLASS OF CHAMPAGNE EACH EVENT

INVITATION TO MEMBER HAPPY HOURS (WEDNESDAYS 1 TIME PER MONTH DURING SEASON)

HALF CABANA PACKAGES FOR 3 and 5 SUNDAYS FOR UP TO 20 GUESTS

10% OFF

\$10,020.00

Private Concierge throughout the Week for any special requests

Bronze Member Card

15% OFF

\$15,825.00

1 Complimentary Thursday Sunset Polo

Private Concierge throughout the Week for any special requests

Silver Member Card

**Pricing based upon high season. If January date is chosen, pricing will be adjusted for low season.*



A VINE AFFAIR

**For more information and to secure your Cabana
Membership, contact Gina Lyons.
gina@sarasotapolo.com
813-492-3008**